## TAKATA PASSENGER FRONT AIRBAG RECALLS NHTSA DEMANDS INCREASED PERFORMANCE FROM JLR

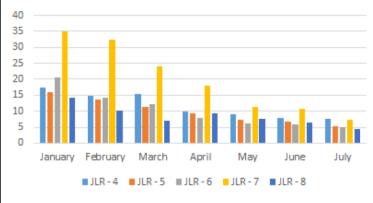




- Despite good progress, campaign progress has slowed vs prior results.
- 47% of VINs are still outstanding (45,616 vehicles)
- From September 30,2019 penalties could be as high as (\$21,000 per vehicle).
- Jaguar Land Rover July Outreach:
  - Every affected Takata VIN now eligible for repair.
  - All required customer notification mailings have been launched.
  - Emails have been sent to all owners for whom we have contact information
  - CPO managers have been notified to ensure used vehicles in inventory are repaired
  - An increase in repairs expected for the next few weeks.



Average Daily Completion Rates by Month / Priority
Group



## TAKATA PASSENGER FRONT AIRBAG RECALLS NHTSA DEMANDS INCREASED PERFORMANCE FROM JLR





Upcoming Takata Customer Incentive Action:

- JLR NA will fund a <u>free oil service incentive</u> for customers to encourage them to return to the retailer to complete outstanding recalls and campaigns.
- 85% of the outstanding recall vehicles are within 30 miles of a retailer
- Increased customer contact with release of NHTSA safety video
- Further incentives to be launched in coming weeks & months

## How it will work:

- A separate oil service warranty campaign will be assigned to priority group VINs
- A certificate with a claim code will be sent to owners by mail and email – further communication to follow
- Oil incentive to be claimed on DDW at time of recall claim submission
- Details to follow....



